

Message Text

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

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R 310330Z AUG 74

FM AMEMBASSY RANGOON

TO AMEMBASSY MANILA

USDOC WASHDC

INFO SECSTATE WASHDC 8437

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MANILA FOR USADB

E.O. 11652: N/A

TAGS: BTIO ADB EAID BM

SUBJECT: PHUGYI RESERVOIR PROJECT

REF: (A) RANGOON 1999; (B) RANGOON 2445 (NOTAL) (C) MANILA 10344

(NOTAL)

1. REF A PROVIDED LIST OF FIRMS SELECTED BY GUB TO SUBMIT PROPOSALS
AS CONSULTING ENGINEERS ON ADB-FINANCEC PHUGYI RESERVOIR PROJECT.
GUB SUBMITTED LIST TO ADB FOR APPROVAL AND AS RESULT OF ADB
REPLY, BUT SUBMITTED NEW SHORT LIST OF FOLLOWING FIRMS:

FIRM	NATIONALITY
GUTTERIDGE HASKINS & DAVEY	AUSTRALIA
SNOWY MOUNTAIN ENGINEERING CORP.	AUSTRALIA
WATER POWER DEVELOPMENT	INDIA
NEW JAPAN ENGINEERING CONSULTANTS INC.	JAPAN
ASSOCIATED CONSULTANTS IN WATER AFFAIRS	U.K.
BINNIE & SBARTNER	U.K.
GANNET FLEMING CORDRY & CARPENTER, INC.	U.S.

2. EMBASSY RECEIVED CONFLICTING REPORTS FROM GUB SOURCES AS TO WHY
THE THREE US FIRMS ON ORIGINAL LIST WERE ELIMINATED AND THE
PROCEDURE USED BY ADB TO SUGGEST NEW LIST. ONE SOURCE SAID ADB
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RESPONDED WITH ITS OWN LIST OF 20 FIRMS AND TOLD GUB TO SELECT

5 TO 7 FROM THAT LIST. TWO OTHER SOURCES CLAIM ADB SENT BACK A LIST CONTAINING ONLY THE SEVEN FIRMS NAMED ABOVE AND GAVE THE GUB ONLY THE CHOICE OF REDUCING IT TO FIVE IF IT WANTED. IF THE LATTER CASE IS TRUE, THIS WOULD SEEM TO VIOLATE ADB GUIDELINES FOR SELECTING CONSULTANTS.

3. AS TO WHY THE THREE U.S. FIRMS WERE REJECTED BY ADB, MALCOLM PIRNIE, INC. INFORMED IT WAS BECAUSE THAT FIRM NOT PROPERLY REGISTERED WITH ADB, BUT LOCAL ECI REP RELIEVES HIS FIRM IS REGISTERED WITH BANK. AT ANY RATE, THESE THREE FIRMS WELL KNOWN AND QUALIFIED IN THIS FIELD, WITH IMPORTANT PREVIOUS EXPERIENCE IN BURMA. IS IT ADB PRACTICE TO REMOVE FIRMS FROM SHORT LIST WITHOUT CHECKING QUALIFICATIONS OR GIVING SHORT-LISTED FIRMS OPPORTUNITY TO REGISTER? FYI MUCH APPRECIATE PROMPT REPLY (REF C) RE PIRNIE QUALIFICATIONS. AS RESULT, GUB MAQREQUEST THAT THIS FIRM BE ADDED TO LIST. BOTH MALCOLM PIRNIE AND ECI REP AGREE THAT US FIRM NOW ON LIST, GANNET FLEMING CORDRY & CARPENTER, VERY COMPETENT AND QUALIFIED FOR THIS PROJECT.

4. ACTION REQUESTED: FOR MANILA: APPRECIATE IF YOU COULD CLARIFY WHY ADB REMOVED ORIGINAL THREE US FIRMS FROM LIST, AND PROCEDURE USED BY ADB TO SUGGEST NEW LIST. WOULD ALSO BE HELPFUL IN ADVISING US FIRMS ON PROCEDURE TO FOLLOW IN FUTURE ADB-FINANCED PROJECTS TO ASCERTAIN IF THEY SHOULD CONCENTRATE INITIAL EFFORT WITH OFFICIALS HERE OR WITH BANK IN MANILA.

FOR USDOC: PLEASE INFORM GANNET FLEMING CORDRY & CARPENTER, INC., P.O. BOX 1963, HARRISBURG, PENN. 17105 TEL (717) 23-0451, THAT THEY ARE SHORT-LISTED FOR THIS PROJECT.
LACEY

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